

THE EVANS REPORT ANALYSIS

January 1, 2006 – June 30, 2006 versus January 1, 2007 – June 30, 2007

TOWN OF PALM BEACH - SINGLE FAMILY SALES

	<u>2006 (1/1/06 - 6/30/06)</u>	<u>2007 (1/1/07 - 6/30/07)</u>	<u>Differential</u>
No. of Sales	93	80	-13 (-14%)
Median	\$3,375,000	\$3,950,000	+\$575,000 (+17.04%)
Avg. Sales Price	\$4,475,548	\$5,156,779	+\$681,231 (+15.22%)
15-20MM	2 (2.15% of # of sales)	5 (6.25% of # of sales)	
10-15MM	7 (7.53% of # of sales)	4 (5% of # of sales)	
5-10MM	15 (16.13% of # of sales)	23 (28.75% of # of sales)	
2.5-5MM	38 (40.87% of # of sales)	25 (31.25% of # of sales)	
below 2.5MM	31 (33.33% of # of sales)	23 (28.75% of # of sales)	

TOWN OF PALM BEACH - CONDOMINIUM UNIT SALES

	<u>2006 (1/1/06 - 6/30/06)</u>	<u>2007 (1/1/07 - 6/30/07)</u>	<u>Differential</u>
No. of Sales	168	143	-25 (-14.88%)
Median	\$ 775,000	\$ 850,000	+\$ 75,000 (+9.68%)
Avg. Sales Price	\$1,117,556	\$1,257,966	+\$ 140,410 (+12.56%)
South of Sloans Curve	61	63	+2 (+3.28%)
North of Sloans Curve	107	80	-27 (-25.23%)