

THE EVANS REPORT ANALYSIS
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TOWN OF PALM BEACH TOTAL SINGLE FAMILY RESIDENTIAL SALES VOLUME

	<u>2007 (Jan-Sept)</u>	<u>2008 (Jan-Sept)</u>	<u>Differential</u>
Total Sales Volume	\$597,585,492	\$684,600,054	+\$87,014,562 (+12.7 %)

TOWN OF PALM BEACH SINGLE FAMILY SALES

	<u>2007 (Jan-Sept)</u>	<u>2008 (Jan-Sept)</u>	<u>Differential</u>
No. of Sales	114	87	-27 (-23.7 %)*
No. of Sales Below Previous Purchase Price	4	3	
No. of Years Between Sales	7.38	8.99	
Median	\$3,814,375	\$3,960,000	+\$145.625 (+3.8%)
Avg. Sales Price	\$5,241,978	\$7,868,966	+\$2,626,988 (+50.1%)
Over 20MM		6 (6.9 % of # of sales)	
15-20MM	7 (6.1 % of # of sales)	1 (1.1 % of # of sales)	
10-15MM	7 (6.1 % of # of sales)	6 (6.9 % of # of sales)	
5-10MM	29 (25.1 % of # of sales)	20 (23 % of # of sales)	
2.5-5MM	39 (34.1 % of # of sales)	25 (28.7 % of # of sales)	
below 2.5MM	32 (28.07 % of # of sales)	29 (33.3 % of # of sales)	

*Note: The stated number of sales does not reflect conveyances that utilized assignments of membership interest in limited liability companies which are unrecorded and thus not able to be tracked/documentated.