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## FIVE-QUARTER ANALYSIS 2011-2012

### TOWN OF PALM BEACH - SINGLE FAMILY HOME SALES

|                     | <u>1st Qtr 2011</u> | <u>2nd Qtr 2011</u> | <u>3rd Qtr 2011</u> | <u>4th Qtr 2011</u> | <u>1st Qtr 2012</u> |
|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Number of Sales     | 27                  | 54                  | 27                  | 21                  | 23                  |
| Median Price        | \$2,800,000         | \$2,225,000         | \$2,775,000         | \$2,000,000         | \$2,110,000         |
| Average Sales Price | \$5,349,458         | \$5,016,533         | \$4,276,751         | \$2,672,159         | \$3,149,172         |

### TOWN OF PALM BEACH - CONDOMINIUM/CO-OP SALES

|                     | <u>1st Qtr 2011</u> | <u>2nd Qtr 2011</u> | <u>3rd Qtr 2011</u> | <u>4th Qtr 2011</u> | <u>1st Qtr 2012</u> |
|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Number of Sales     | 68                  | 89                  | 34                  | 43                  | 51                  |
| Median Price        | \$557,500           | \$437,500           | \$481,250           | \$475,000           | \$450,000           |
| Average Sales Price | \$834,084           | \$591,673           | \$747,735           | \$703,127           | \$739,713           |

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