

## 2017 Second Quarter Analysis of Palm Beach Single-Family Homes

### TOWN OF PALM BEACH SINGLE-FAMILY HOME SALES

	2016		2017		Differential ('16 v. '17)	
No. of Sales 1st Quarter	35	43.8%	28	32.9%	-7	-20.0%
No. of Sales 2nd Quarter	45	56.3%	57	67.1%	12	26.7%
<b>Total No. of Sales</b>	<b>80</b>	<b>100.0%</b>	<b>85</b>	<b>100.0%</b>	<b>5</b>	

### MONTHLY BREAKDOWN OF SINGLE-FAMILY HOME SALES

	2016		2017		Differential ('16 v. '17)	
January	10	12.5%	5	5.9%	-5	-50.0%
February	16	20.0%	7	8.2%	-9	-56.3%
March	9	11.3%	16	18.8%	7	77.8%
April	11	13.8%	13	15.3%	2	18.2%
May	15	18.8%	16	18.8%	1	6.7%
June	19	23.8%	28	32.9%	9	47.4%
<b>Total No. of Sales</b>	<b>80</b>	<b>43.8%</b>	<b>85</b>	<b>32.9%</b>	<b>5</b>	

### TOWN-WIDE

	2nd Quarter 2016	2nd Quarter 2017	2nd Qtr. Differential 2016 v. 2017	
No. of Sales	45	57	12	26.7%
Median Sales Price	\$4,000,000	\$ 3,650,000	\$ (350,000)	-8.8%
Average Sales Price	\$6,216,056	\$ 8,255,195	\$ 2,039,139	32.8%
Total Sales/Dollars	\$279,722,499	\$ 470,546,088	\$ 190,823,589	68.2%

### North Town of Palm Beach

	2nd Quarter 2016	2nd Quarter 2017	2nd Qtr. Differential 2016 v. 2017	
No. of Sales	29	33	4	13.8%
Median Sales Price	\$ 3,800,000	\$ 3,500,000	\$ (300,000)	-7.9%
Average Sales Price	\$ 5,313,654	\$ 5,107,693	\$ (205,961)	-3.9%
Total Sales/Dollars	\$ 154,095,967	\$ 168,553,875	\$ 14,457,908	9.4%

### Midtown Town of Palm Beach

	2nd Quarter 2016	2nd Quarter 2017	2nd Qtr. Differential 2016 v. 2017	
No. of Sales	9	12	3	33.3%
Median Sales Price	\$ 2,825,000	\$ 3,300,000	\$ 475,000	16.8%
Average Sales Price	\$ 4,364,059	\$ 6,009,886	\$ 1,645,827	37.7%
Total Sales/Dollars	\$ 39,276,532	\$ 72,118,632	\$ 32,842,100	83.6%

### South Town of Palm Beach

	2nd Quarter 2016	2nd Quarter 2017	2nd Qtr. Differential 2016 v. 2017	
No. of Sales	7	12	5	71.4%
Median Sales Price	\$ 8,950,000	\$ 10,976,900	\$ 2,026,900	22.6%
Average Sales Price	\$ 8,635,000	\$ 19,156,132	\$ 10,521,132	121.8%
Total Sales/Dollars	\$ 86,350,000	\$ 229,873,581	\$ 143,523,581	166.2%

### BREAKDOWN BY SALES PRICE/SINGLE-FAMILY HOME SALES

	2016		2017		Differential ('16 v. '17)	
	Jan. thru Jun.		Jan. thru Jun.		Jan. thru Jun.	
Sales \$20,000,000 and over	5	6.3%	9	10.6%	4	4.3%
Sales \$15,000,000 - \$19,999,999	1	1.3%	2	2.4%	1	1.1%
Sales \$10,000,000 - \$14,999,999	7	8.8%	2	2.4%	-5	-6.4%
Sales \$5,000,000 - \$9,999,999	20	25.0%	20	23.5%	0	-1.5%
Sales \$2,500,000 - \$4,999,999	29	36.3%	37	43.5%	8	7.3%
Sales below \$2,500,000	18	22.5%	15	17.6%	-3	-4.9%
	<b>80</b>	<b>100.0%</b>	<b>85</b>	<b>100.0%</b>	<b>5</b>	

### REO'S & CERTIFICATES OF TITLE (FORECLOSURE)/SINGLE-FAMILY HOME SALES

	2016	2017
1st Quarter	0/35 (0.0%)	0/28 (0.0%)
2nd Quarter	0/45 (0.0%)	0/57 (0.0%)
	<b>0/80 (0.0%)</b>	<b>0/85 (0.0%)</b>

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